FINANCIAL PRINCIPLES





In February, markets shrugged off slowing growth concerns and continued their January upward climb on signals of a more patient Federal Reserve and progressing trade negotiations with China.

MARKETS PRESS HIGHER IN FEBRUARY

January brought welcome relief to investors after a volatile end to 2018. January's strong market rally (the best start to the year in 30 years) continued into February on a combination of news including constructive US-China trade talks, a considerably more dovish stance from the Fed, and the implementation of stimulus in the Chinese economy. These positives outweighed concerns about slowing global growth and the Standard and Poor's 500 Index advanced 2.97%, small caps as measured by the Russell 2000 Index pushed 5.0% higher, and international markets moved higher, as well, with the Global Dow Index returning 1.88%.

During the month, US-China trade talks dominated the attention of markets. Still in contention are tariffs, intellectual property, and Chinese state-led subsidiaries for the technology sector. While there has been no agreement on all matters, there was enough progress in negotiations to avert the increased tariffs that were scheduled for March 1. President Trump's "America First" agenda remains a source of uncertainty for markets, especially as following recent reports from the Department of Commerce, the president has 90 days to evaluate an increase on tariffs for foreign-made automobiles which would have a notable impact on Europe and Germany.

Despite the broad markets strong year to date performance (the Standard and Poor's 500 Index is up 11.08%), we are still about 5% off all-time highs. While we remain cautiously optimistic and believe that a return to market highs is possible at some point during the year, we are bracing for potential volatility as markets tip-toe around headline risks. For this market rally to continue higher, we believe that a more complete resolution on US-China trade negotiations is a must. Economic data year to date has been mixed, we are keeping an eye on current data here at the quarter end for a more complete picture on the state of the economy. Given the recent gains and uncertainty in the markets, we remain cautious buying into the recent market bounce and remain vigilant for the potential of volatility returning to the markets.

FOCUSED ON YOUR FINANCIAL INDEPENDENCE

Securities offered through HighTower Securities, LLC, Member FINRA/SIPC. Investment advice offered through HighTower Advisors, LLC, an SEC Registered Investment Advisor. Financial Principles, LLC, is under separate ownership than any other named entity. © 2018 Financial Principles, LLC. Reproduction of this material is prohibited without consent of Financial Principles, LLC.



LAST MONTH'S KEY ECONOMIC DATA

EMPLOYMENT

Total employment rose by 304,000 in January after adding 222,000 (revised) new jobs in December. The unemployment rate advanced to 4.0%. The number of unemployed persons rose slightly to 6.5 million. The labor participation rate was up slightly at 63.2%. Average hourly earnings also increased by \$0.03 to \$27.56.

FOMC/INTEREST RATES

The Federal Open Market Committee did not meet in February. The next meeting is scheduled for March 19 and 20.

GDP

The advanced estimate of fourth quarter GDP showed that the economy grew by 2.6%. The GDP expanded at a rate of 3.4% in the third quarter.

INFLATION AND CONSUMER SPENDING

Inflationary pressures are low and consumer spending remains strong.

The *Consumer Price Index* was unchanged in January. Over the last 12 months, CPI rose 1.6%. Core prices, which excludes food and energy prices, rose 0.2% for the month and 2.2% year over year.

According to the *Producer Price Index*, the prices companies receive for goods and services fell 0.1% in January. Producer prices have increased 2.5% over the 12 months ended in January.

HOUSING

Existing home sales fell 1.2% in January after a 6.4% plunge in December. Year over year, existing sales are down 8.5%. The median price for existing homes in January was \$247,500, down from \$253,600 in December.

MANUFACTURING

Industrial production fell 0.6% in January following a 0.1% advance in December.

IMPORTS AND EXPORTS

The latest data on international trade, dated February 6, is for November. The November deficit was \$49.3 billion, down \$6.4 billion from October. Exports were \$1.3 billion less than October.

INTERNATIONAL MARKETS

In Britain, PM May was unable to gain approval of the exit deal she negotiated with the EU. There does not appear to be a package that the government in Britain can agree on which signals a likely delay of the March 29th UK exit from the EU.

CONSUMER CONFIDENCE

Consumer confidence, as measured by The Conference Board Consumer Confidence Index®, increased in February after a January decline. The index stands at 131.4, up from 121.7 in January.





Bradley H. Bofford, CLU[®], ChFC[®], CFP[®] Managing Director, Partner 973-582-1002 bbofford@hightoweradvisors.com



Michael Flower, CFP[®] Managing Director, Partner 973-582-1004 <u>mflower@hightoweradvisors.com</u>



Daniel Trout Partner 973-582-1006 dtrout@hightoweradvisors.com



Steven Gelber, AIF[®] Associate Wealth Advisor 973-582-1015 sgelber@hightoweradvisors.com



Andrew Olivier, CFP® Associate Wealth Advisor 973-582-1005 aolivier@hightoweradvisors.com



FINANCIAL PRINCIPLES, LLC A HIGHTOWER WEALTH MANAGEMENT PRACTICE

310 PASSAIC AVENUE, SUITE 203, FAIRFIELD, NJ 07004 505 FIFTH AVENUE, 4TH FLOOR, NEW YORK, NY 10017 973-582-1000 WWW.FINANCIALPRINCIPLES.COM

FOCUSED ON YOUR FINANCIAL INDEPENDENCE

Securities and investment advice offered through HighTower Securities, LLC, Member FINRA/SIPC. HighTower Advisors, LLC, is an SEC Registered Investment Advisor. Financial Principles, LLC, is under separate ownership from any other named entity.

The opinions voiced in this material are for general information only and are not intended to provide specific advice or recommendations for any individual.

The information contained herein has been obtained from sources considered to be reliable, but accuracy or completeness of any statement is not guaranteed.

No information contained herein is meant as tax or legal advice. Please consult the appropriate professionals to see how the laws apply to your situation.

©Financial Principles, LLC, 2018. Reproduction of this material is prohibited without consent of Financial Principles, LLC.

Data sources: Economic: Based on data from U.S. Bureau of Labor Statistics (unemployment, inflation); U.S. Department of Commerce (GDP, corporate profits, retail sales, housing); S&P/Case-Shiller 20-City Composite Index (home prices); Institute for Supply Management (manufacturing/services). Performance: Based on data reported in WSJ Market Data Center (indexes); U.S. Treasury (Treasury yields); U.S. Energy Information Administration/Bloomberg.com Market Data (oil spot price, WTI Cushing, OK); www.goldprice.org (spot gold/silver); Oanda/FX Street (currency exchange rates). News items are based on reports from multiple commonly available international news sources (i.e. wire services) and are independently verified when necessary with secondary sources such as government agencies, corporate press releases, or trade organizations.